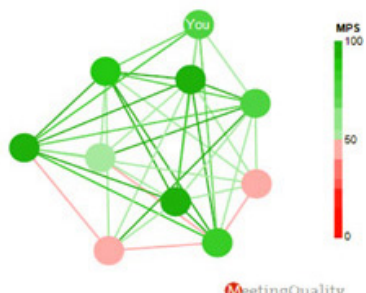

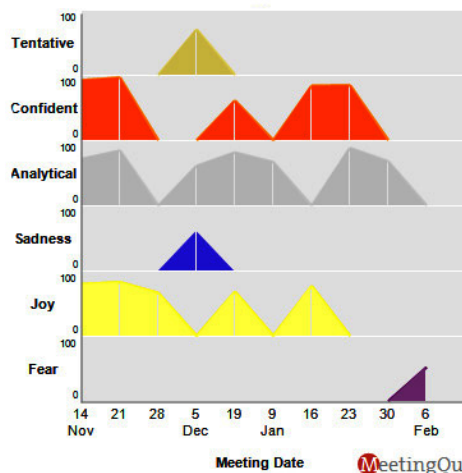
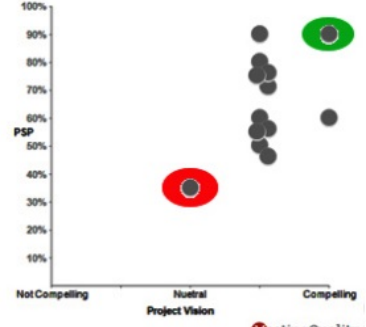


Project Success Family – End User Benefits – p1

This document illustrates selected benefits that MeetingQuality brings to an organization’s Project Teams, Agile Teams, Steering Committees, Stakeholder Groups and to the organization itself.

<p>1 Provides measurements of relationships between project team members.</p>		<p>Measure Project Team Relationships</p> <ul style="list-style-type: none"> Pink circles and lines in Network Map show impact of two individuals contributing negatively in meetings. Circle colour (see scale) shows average strength of participant’s meeting contributions over time. Connecting line colour (see scale) shows relationship strength between any two individuals in the network. 																																																																																		
<p>2 Allows clients to take pre-emptive actions to protect project benefits.</p>		<p>Evaluate Project Team Health</p> <ul style="list-style-type: none"> Project Success Probability (PSP) [red line] is holding steady. Meeting Quality Score (MQS) (quality of relationships) is declining. This indicates team is burning itself out to deliver the project. 																																																																																		
<p>3 Delivers information to governance committees that enable them to validate project progress.</p>	<table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th colspan="7">Agile Portfolio Report</th> </tr> <tr> <th rowspan="2">Project</th> <th colspan="2">Backlog</th> <th colspan="2">Demo</th> <th colspan="2">Retro</th> </tr> <tr> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> </tr> </thead> <tbody> <tr> <td>Agile Project A</td> <td>50%</td> <td>84%</td> <td>66%</td> <td>92%</td> <td>69%</td> <td>82%</td> </tr> <tr> <td>Agile Project B</td> <td>-</td> <td>-</td> <td>56%</td> <td>55%</td> <td>59%</td> <td>61%</td> </tr> <tr> <td>Agile Project C</td> <td>-</td> <td>-</td> <td>66%</td> <td>74%</td> <td>63%</td> <td>64%</td> </tr> </tbody> </table> <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th colspan="7">Waterfall Portfolio Report</th> </tr> <tr> <th rowspan="2">Project</th> <th colspan="2">Steering Committee</th> <th colspan="2">Project Team</th> <th colspan="2">Stakeholders</th> </tr> <tr> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> <th>MQS</th> <th>PSP</th> </tr> </thead> <tbody> <tr> <td>Waterfall Project A</td> <td>68%</td> <td>75%</td> <td>73%</td> <td>56%</td> <td>65%</td> <td>71%</td> </tr> <tr> <td>Waterfall Project B</td> <td>54%</td> <td>80%</td> <td>35%</td> <td>40%</td> <td>59%</td> <td>25%</td> </tr> <tr> <td>Waterfall Project C</td> <td>80%</td> <td>74%</td> <td>68%</td> <td>76%</td> <td>73%</td> <td>78%</td> </tr> </tbody> </table>	Agile Portfolio Report							Project	Backlog		Demo		Retro		MQS	PSP	MQS	PSP	MQS	PSP	Agile Project A	50%	84%	66%	92%	69%	82%	Agile Project B	-	-	56%	55%	59%	61%	Agile Project C	-	-	66%	74%	63%	64%	Waterfall Portfolio Report							Project	Steering Committee		Project Team		Stakeholders		MQS	PSP	MQS	PSP	MQS	PSP	Waterfall Project A	68%	75%	73%	56%	65%	71%	Waterfall Project B	54%	80%	35%	40%	59%	25%	Waterfall Project C	80%	74%	68%	76%	73%	78%	<p>Enhance Steering Committee Governance</p> <ul style="list-style-type: none"> Portfolio Report tracks performance across multiple programs/portfolios. Red cells indicate project team and stakeholders feel Waterfall Project B is unlikely to succeed (low Project Success Probability (PSP)). Steering committee believes Waterfall Project B will succeed (high PSP). This is the classic profile of an over optimistic project manager.
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<p>4 Advises executives of perspectives and sentiments ‘expressed’ in the client’s organization <u>over time</u>.</p>		<p>Expand Project Sponsor Oversight</p> <ul style="list-style-type: none"> Emotion/Sentiment Graph analyzes anonymous action items captured in project meetings over time. Artificial Intelligence (IBM Watson) categorizes the types and levels of language tones for each meeting. Graph illustrates: <ul style="list-style-type: none"> Tones of Analytical, Confident & Joy expressed at most meetings. Tones of Sadness & Tentative peaked at same time that Confidence and Joy were lowest. Tones of Fear surfaced at most recent meeting (problematic). 																																																																																		
<p>5 Helps stakeholder groups reliably validate reasons for <u>continuing</u> a project.</p>		<p>Strengthen Stakeholder Project Validation</p> <ul style="list-style-type: none"> One Stakeholder [green ellipse] sees a compelling Project Vision with a high Project Success Probability (PSP) (90%). One Stakeholder [red ellipse] sees a neutral Vision with a low PSP (35%). Other Stakeholders see a more compelling Vision with varying degrees of PSP. 																																																																																		

Project Success Family – End User Benefits – p2

This document illustrates selected benefits that MeetingQuality brings to an organization’s Project Teams, Agile Teams, Steering Committees, Stakeholder Groups and to the organization itself.

<p>6</p> <p>Gives individuals immediate and consistent feedback on how their participation is perceived by peers.</p>		<p>Deliver Real-time Feedback to Participants</p> <ul style="list-style-type: none"> • Meeting Promoter Score (MPS) graphs show how attendees rate each participant’s contribution for each meeting and for all previous meetings. • Provides real-time participation metrics for recurring meetings • Allows participants to self-select from meetings where they may add little value. • Protects participant anonymity.
<p>7</p> <p>Conveys early warnings of possible gender-based issues between project team members.</p>		<p>Reveal Gender-Based Rating Differences</p> <ul style="list-style-type: none"> • Graph shows gender rating differences in Meeting Promoter Score (MPS) • Female member [orange elipse] scored 100% by females but 65% by males. • Male member [red elipse] scored 80% by males but 30% by females. • <u>Non-systemic issue</u>: only 2 outliers. • <u>Remedy</u>: new skills for 2 outliers.
<p>8</p> <p>Delivers information to governance committees that enable them to validate project progress <u>and</u> gauge process quality.</p>		<p>Track Agile Project Sprint Progress</p> <ul style="list-style-type: none"> • Probability (PSP) increased steadily. • In Sprint #2, Demo Meeting Quality Score (MQS) dipped (40%) but increased in Sprint #3. • In Sprint #6, Backlog MQS dropped dramatically (25%) as did Demo and Retro MQS (40%). • In Sprint #7, Backlog and Demo MQS recovered nicely (50% and 62%). • Agile team <u>self-corrected</u>. Had MQS decreased in Sprint #7, external assistance might have been warranted.
<p>9</p> <p>Helps stakeholder groups consistently evaluate projects <u>and</u> manage portfolio risk.</p>		<p>Reinforce Stakeholder Risk Management</p> <ul style="list-style-type: none"> • Circles represent 11 portfolio projects. • 1 Hi Risk-High Value Project (80%). • 2 High Risk.Projects. • 9 Projects Low to Moderate Risk. • 6 Moderate Value Projects (50-60%). • 4 Below Average Value Projects (39% - 49%). • Stakeholders might consider <u>pairing</u> the 1 HR-HV project with a <u>mixture</u> of projects of <u>lower value and risk</u> to balance overall portfolio risk.
<p>10</p> <p>Makes a very small footprint in organizational activities.</p>		<p>Achieve High Impact with Low Overhead</p> <ul style="list-style-type: none"> • No technical support required. • Cloud-based, nothing to install. • Minimal training for administrators. • Brief orientations for teams. • Automated access for attendees. • Automated reporting to attendees.