

# Forté Interaction Report A to C

**This Communication Style Report is Written for**

**Paul Collins  
with Michael Stalberg**

The Forté interaction report is a valuable tool in building and maintaining relationships and teams. This report will help two people communicate effectively to accomplish common goals in a positive and productive way.

The second page of the report compares the primary communication style profiles of two individuals. From this, the individuals should base their long term relationship.

The third page of the report compares the most recent adapting updates of the two individuals.

The adapting update profile will most likely change with each Forté Adapting Update. Therefore, the more recent the adapting update, the more accurate the report will be.

Page five describes how the other individual is SELF-MOTIVATED. Each person has unique motivators. This page is an important tool in learning how to really adapt to one another. To make this information most powerful, respondents should review their respective page six information with one another. They should select and share with each other their TOP FIVE self-motivators, from the entire page, then work together to make them happen for each other!



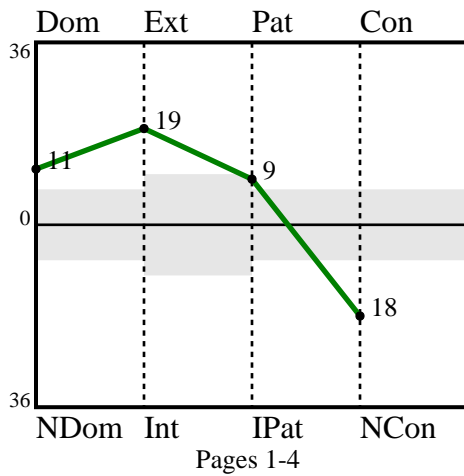
Forté Profile Interaction System

Communication Style Interactions for Paul Collins with Michael Stalberg

Paul, this Profile Interaction report helps you communicate with Michael in a positive and productive way. The system compares your communication style profile with Michael's communication style profile.

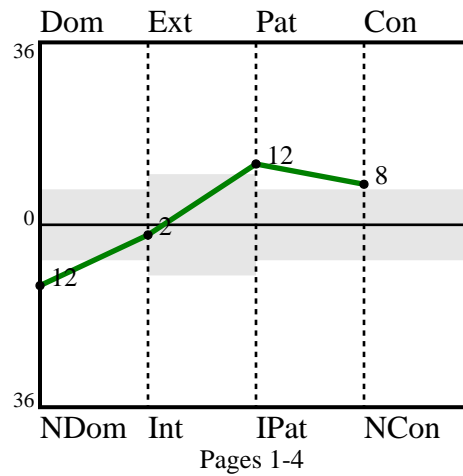
**IMPORTANT NOTE:** Paul, when comparing profiles pay special attention to strength intensity. strength intensity is measured by the distance each strength is from the center line of the style graph on page 1 of the Forté profile report. The higher the strength number, or the further the distance from the center line, the stronger the strength is. If you and Michael have the same primary strength, one most likely will have stronger primary strength intensity. STAMINA is also important in interactions.

Primary Profile - December 5, 2000



**Paul Collins**

Primary Profile - January 31, 2005



**Michael Stalberg**

Paul is convincing, using both tenacity and persuasion. He delegates detail and solicits technical support. His orientation is to the big picture and can be considered a good negotiator who usually prefers flexibility and independence. He is a very likable individual.

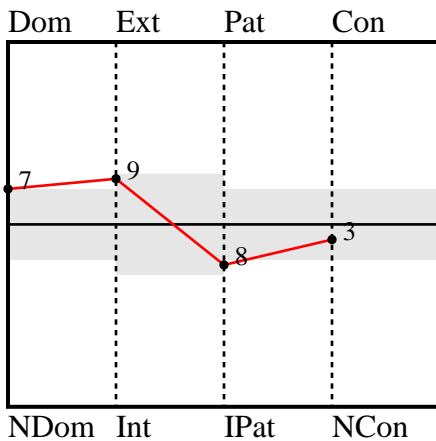
Michael is very patient and cooperative in almost every situation. He is dependable, steady, and makes every move count. His style is to be easygoing with warm friendliness and has few, if any, enemies. He likes to be in comfort and peace with others and is sensitive to criticism.

## Forté Profile Interaction System

### Communication Style Interactions for Paul Collins with Michael Stalberg

This Forté interaction report not only compares your primary communication profiles, Paul, but also your individual environmental adapting profiles. This summary of the environmentally produced adapting profile shows how you both are adapting to daily challenges in life. As an adapting profile also reports a person's most recent feelings toward accomplishing goals... IT MUST BE CURRENT... no more than 30 days old. Complete a new Adapting Update if the date above the adapting profile is 30 days or older.

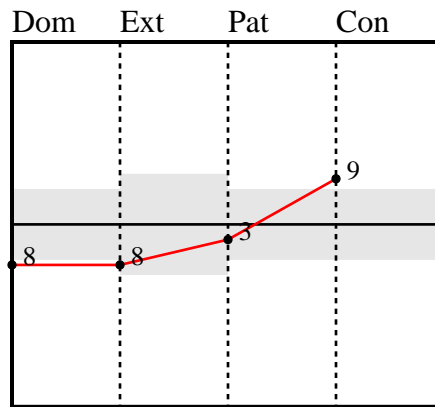
Current Adapting - February 21, 2005  
To: Others at Work



NDom Int IPat NCon  
Pages 5-6

**Paul Collins**

Current Adapting - March 15, 2005  
To: Others at Work



NDom Int IPat NCon  
Pages 5-6

**Michael Stalberg**

### Current Adapting Styles

Paul is very outgoing, talkative and interested in being with people. He uses a persuasive, empathetic style of communication. He seizes opportunities with self-starting, hard-driving characteristics. He is a team builder with an emphasis on attracting strong people and delegating authority, responsibility and detail. He has a strong sense of urgency.

Michael is very precise, careful and conscientious with accuracy and quality being very important to him. He is cautious of the new until proven. He has a strong sense of duty and loyalty and is meticulous and conservative. He must be critiqued tactfully and wants accurate, speedy results. Specifics are important.

# The Forté® Institute

March 17, 2005

Interpersonal Communication Solutions

8:38 p.m.

## Forté Profile Interaction System

### Communication Style Checkpoints for Paul Collins with Michael Stalberg

Paul, to help you further understand the differences between you and Michael, the following is an outline of possible areas of misunderstanding. We also review how you can help one another in accomplishing common goals.

Paul, your primary strength is **EXTROVERSION**. You have a lot of acquaintances, enjoy talking and may even come across as too talkative to Michael. Sometimes you may appear unprepared, undisciplined, or not as serious as you really are. Work to keep your communication "time efficient" and complete commitments as promised or Michael will delegate the responsibility to someone else.

Michael is **PATIENT**. He prefers time to think and limited conversation and social exposure. He has a small, loyal group of friends. He comes across as very realistic, earnest and sincere. Usually, Michael will request more information when thinking about new ideas or relationships. Do not rush him. A checklist is important to him so make one out and go over it together to create common goals.

Conflicts between these two primary profiles include Michael not realizing how serious you might be about something, so be clear about it when you are. On the other hand, you believe Michael could be more motivated and enthusiastic. These two strengths work very well with each other, owing to your enthusiasm and Michael's planning and preparation.

#### Other Key Interaction Data

Paul Collins

Michael Stalberg

Last Adapting Date:

Feb 21, 2005

Mar 15, 2005

Current Logic:

Feelings

Feelings

Current Stamina:

High Stamina

High Stamina

Current Goals Index:

Meeting Goals

Most Goals

For the data to be meaningful the adapting profile dates shown above should not be more than two weeks apart, and not more than thirty days from the date of this interaction report. If either or both of these conditions exist request a new Forté Adapting Update Survey, complete and submit Adapting Update Survey for processing before a new, updated interaction is completed. The closer the Forté Survey dates are the more accurate the report.

## SELF-MOTIVATIONAL DATA

### Profile For Michael Stalberg

To be successful and self-motivated, Michael needs some of the following items in his environment:

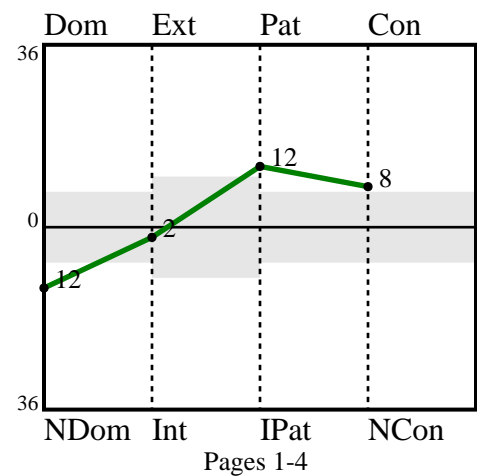
## SELF-MOTIVATORS

- (a) An environment in which there is harmony and cooperation.
- (b) A minimum of conflicts and a steady, stable structure.
- (c) A pace set for him with no sudden or abrupt changes.
- (d) To be forewarned of changes so that there is sufficient time to adjust.
- (e) Encouragement of creativity.
- (f) Understanding how personal efforts contribute to the overall goals.
- (g) Validation of self-worth.
- (h) To know that there is strong, capable leadership in his environment.
- (i) Direction as to what is to be done and when.
- (j) A predictable environment that affords a significant amount of protection and peace.
- (k) A limited amount of emotional exposure.
- (l) Time alone to think creatively and figure things out.
- (m) To be respected as a person and taken seriously.
- (n) Socializing in a limited circle where people are known one-on-one.
- (o) Given time to prepare group presentations.
- (p) A structured environment.
- (q) A worked-out system for getting the job done.
- (r) Security, training and quality products.

In contrast, he will be demotivated if:

- (s) He is constantly pressured at the last minute.
- (t) There are too many communication style conflicts.
- (u) There are too many changes occurring.
- (v) Expectations are too high and/or not clear.

Primary Profile - January 31, 2005



Special Note: The self-motivators are in no special order. The alphabetical letters to the left of each statement are used to help rank-order the self-motivators in Forté Performance Coaching.